MILITARY JSC BANK (HSX: MBB)

Solid Competitive Edges to Drive Positive Growth Outlook

(VND bn)	Q1-FY25	Q4-FY24	+/-(qoq)	Q1-FY24	+/-(yoy)
Total operating income	15,323	16,564	-7.5%	12,017	27.5%
PPOP	11,373	11,317	0.5%	8,502	33.8%
PBT	8,386	8,093	3.6%	5,795	44.7%
NPAT	6,568	6,284	4.5%	4,533	44.9%

Source: MBB, Rong Viet Securities

1Q2025: Strong Revenue Growth from Low Base Drives 45% YoY PBT Increase

- The key driver of net interest income growth (+29% YoY) was a combination of robust credit expansion (+27% YoY and 2.2% YTD) and a NIM of 4.2%, up 15 bps YoY, benefiting from a low base in the prior year, which was impacted by the reversal of accrued interest following a sharp rise in NPLs.
- Non-interest income growth (+23% YoY) was notable, driven by a 54% YoY increase in revenue from insurance activities (MBAgeas Life and MIC) and robust recovery of written-off bad debts, reaching VND1 trillion, 2.8 times higher YoY and up 45% QoQ.
- The consolidated NPL ratio rose 22 bps QoQ to 1.84%, with net NPL formation unexpectedly increasing by VND5.6 trillion (0.7% of credit scale). Credit costs stood at 0.4%, causing the NPL coverage ratio to decline from 93% at the end of 2024 to 76%.

2025F-26F Outlook

- We project credit growth of 26% in 2025F and 25% in 2026F, leveraging high credit growth quotas following the mandatory transfer of Ocean Bank (now MBV). Competitive advantages in funding costs compared to other joint-stock commercial banks and a robust digital platform are expected to expedite loan disbursements.
- Consolidated NIM is forecast to decline slightly by 7 bps to 4.02% in 2025F before recovering to 4.07% in 2026F. The 2025F NIM reduction is less severe than the average decline among the banks we track (-20 bps), supported by the low base in 2024 due to elevated NPLs and MBB's industry-leading CASA ratio in 1Q25.
- Net profit attributable to parent company shareholders is projected to reach VND24.9 trillion in 2025F (+10% YoY) and VND31.2 trillion in 2026F (+25% YoY).

Valuation and recommendation

We maintain a positive outlook on MBB's prospects, forecasting a 19% profit CAGR over 2025F–28F. Key growth drivers include rapid scale expansion, capitalizing on competitive advantages in funding costs, a comprehensive financial group model, and a robust digital banking platform to optimize high credit growth quotas post-Ocean Bank transfer. We expect MBB's NIM to be less impacted than that of other joint-stock commercial banks amid current competitive pressures, driven by its large, diverse, and loyal customer base, which supports its CASA advantage and better funding cost control. Additionally, MBB may participate in bidding for State Treasury deposits, as the state ownership ratio is expected to exceed 50% following treasury stock repurchasing and private placement plans. Net NPL formation is anticipated to peak in 2025, with improvements expected as legal hurdles for major clients in real estate and renewable energy are resolved.

*Using a combination of the Residual Income and P/B valuation methods, we derive a target price for MBB of VND31,500 per share, implying an expected return of +22% (based on the closing price on July 4th 2025). We recommend a **BUY** rating for **MBB**.*

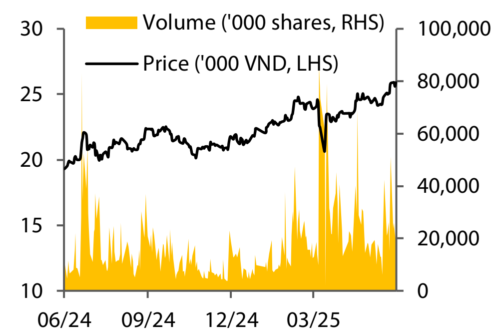
BUY +22%

Current market price (VND)	26,000
Target price (VND)	31,500
Cash dividend (VND)	300

Stock Info	
Sector	Banks
Market Cap (VND billion)	157,743.7
Current Shares O/S	6,102.3
Beta	1.03
Free float (%)	55
52 weeks High	25,900
52 weeks Low	19,304
Avg. Daily Volume (in 20 sessions)	20,522.4

	FY2025	Current
EPS	3,757	4,043
EPS Growth (%)	9.9	4.42
Diluted EPS	21,012	19,433
P/E	6.9	6.4
P/B	1.2	1.3
Cash dividend yield (%)	1.2	2.3
ROE (%)	20.7	22.9

Price performance



Major Shareholders (%)	
Viettel Group	14.7
State Capital Investment Corp	9.83
Vietnam Helicopter Corp	8.43
Saigon Newport Corp	7.09
VCB	3.74
Foreign ownership room remaining (%)	0.00

Tung Do

(084) 028- 6299 2006 – Ext 2219

tung.dt@vdsc.com.vn

Exhibit 1: Q1-2025 Results

(VND Bn)	Q1-FY25	Q4-FY24	+/-qoq	Q1-FY24	+/-yoy
Interest and Similar Income	19,590	18,452	6.2%	16,260	20.5%
Interest and Similar Expenses	-7,898	-7,310	8.0%	-7,198	9.7%
Net Interest Income	**11,692**	**11,142**	**4.9%**	**9,062**	**29.0%**
Non-interest Income	3,631	5,421	-33.0%	2,954	22.9%
Net fee and commission Income	1,235	1,181	4.6%	945	30.7%
Net gain/(loss) from foreign currency and gold dealings	538	485	11.0%	461	16.5%
Net gain/(loss) from trading of securities	169	118	42.7%	965	-82.5%
Net gain/(loss) from disposal of investment securities	509	2,412	-78.9%	217	-
Net other income/expenses	1,179	1,203	-2.0%	364	223.6%
Income from capital contribution	0	22	-99.8%	2	-97.4%
Total operating income	**15,323**	**16,564**	**-7.5%**	**12,017**	**27.5%**
Operating expenses	-3,950	-5,247	-24.7%	-3,514	12.4%
Operating profit before provision	11,373	11,317	0.5%	8,502	33.8%
Provision expenses	-2,986	-3,224	-7.4%	-2,707	10.3%
Profit before tax	**8,386**	**8,093**	**3.6%**	**5,795**	**44.7%**
Corporate income tax	-1,711	-1,711	0.0%	-1,171	46.1%
Attributable to parent company	**6,568**	**6,284**	**4.5%**	**4,533**	**44.9%**

Source: MBB, Rong Viet Securities

Exhibit 2: Q1-2025 Performance Analysis

Particulars	Q1-FY25	Q4-FY24	+/-qoq	Q1-FY24	+/-yoy
Profitability (TTM)	4.31	4.23	8 bps	4.59	-27 bps
NIM	29.7	30.7	-99 bps	31.4	-165 bps
CIR	22.9	22.1	76 bps	22.7	20 bps
ROAE	2.3	2.3	2 bps	2.5	-13 bps
ROAA					
Asset Quality	1.8	1.6	22 bps	2.5	-64 bps
NPL ratio (Loans to Customers)	75.6	93.0	-1731 bps	80.3	-470 bps
Bad debt coverage ratio	10.7	10.4	32 bps	11.3	-56 bps
Equity-to-assets ratio					
Operating Safety Ratio	73.6	74.7	-108 bps	75.8	-219 bps
Customer loans*-to-total assets ratio	85.2	85.1	3 bps	87.9	-271 bps
LDR**	4.31	4.23	8 bps	4.59	-27 bps

*Source: MBB, Rong Viet Securities |*Loans to Customers, Corp bonds and Credit Institutions| **(Loans to Customers, Corp bonds)/(Customers and Cis Deposits +Mobilization from Valuable papers)*

Exhibit 3: Q2-2025 Forecast

Particulars (VND Bn)	Q2-FY25	+/- (qoq)	+/- (yoy)
Net interest income	12,312	5%	17%
Non-NII	3,343	-8%	-7%
Total operating income	15,654	2%	11%
PPOP	10,679	-6%	11%
PBT	**8,225**	**-2%**	**8%**
NPAT-MI	**6,580**	**0%**	**9%**

Consolidated Credit Growth: Assumed at 8.5% YTD, with credit growth reaching 6.4% YTD by the end of May 2025.
Parent Bank NIM (TTM): Recorded at 3.7% for the first five months of 2025, unchanged from the full-year 2024 figure. We expect consolidated NIM in 2Q25 to remain stable QoQ at 4.2%.
Provisioning Expenses: Estimated at VND2.5 trillion, up 22% YoY but down 18% QoQ, reflecting an anticipated reduction in net NPL formation compared to 1Q25. At end-May 2025, the standalone NPL ratio stood at 1.7%, with NPLs having increased by approximately VND700 billion in April and May (1Q25: increase of VND2.1 trillion).

Source: MBB, Rong Viet Securities

Update

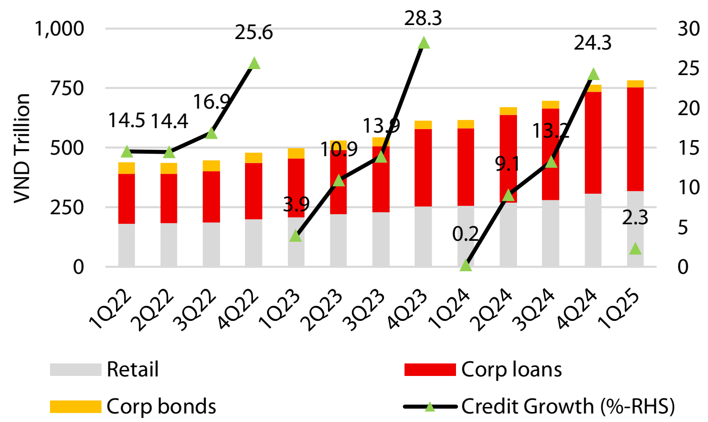
Q1 2025 Performance: Strong Revenue Growth from Low Base Drives 45% YoY PBT Increase

Table 1: Q1-2025 results

Unit: VND Bn	1Q25	QoQ	YoY	Commentaries
NII	11,692	5%	29%	**Consolidated Credit Growth: Recorded at 2.2% YTD (+26.8% YoY):** • Parent Bank: Achieved 2.3% YTD growth (+26.9% YoY), with individual customer loans up 3.4% YTD, corporate loans up 2.1% YTD, and the corporate bond portfolio continuing to decline by 7.5% YTD. By lending sector, commerce (29% of customer loans) and real estate business (9% of customer loans) grew by 5% and 12% YTD, respectively. • Subsidiaries: Margin lending at MBS grew by 11.1% YTD, while M Credit's lending growth was estimated at 0.6% YTD. **Consolidated NIM in 1Q25: Recorded at 4.19%, up 15 bps YoY but down slightly by 5 bps QoQ.** • The 1Q24 NIM (4.05%) provided a low base for comparison, as asset yields fell by 75 bps QoQ, outpacing the 55 bps QoQ decline in funding costs, driven by the reversal of accrued interest following a sharp rise in NPLs. • The modest 5 bps QoQ NIM decline in 1Q25 is a positive, as the average NIM decline among joint-stock commercial banks was 45 bps QoQ.
NFI	1,235	5%	31%	• Net income from insurance activities (MBAgeas Life and MIC) surged by 54% YoY. • Net income from brokerage activities reached VND107 billion, compared to a loss of VND95 billion in 1Q24, serving as a key driver of non-interest income (NFI).
Other non-NII	2,395	-44%	19%	Recovery of written-off bad debts was robust at VND1 trillion, 2.8 times higher YoY and up 45% QoQ.
TOI	**15,323**	**-7%**	**28%**	
OPEX	-3,950	-25%	12%	CIR (TTM) improved to 29.7% from 31.4% in 1Q24, largely due to strong revenue growth. Operating expenses rose, primarily driven by a 21% YoY increase in personnel costs (with a 14% YoY increase in group-wide headcount).
PPOP	11,373	0%	34%	
Provision expenses	-2,986	-7%	10%	Credit Costs remained stable QoQ at 0.4%.
LNTT	**8,386**	**4%**	**45%**	**Subsidiaries accounted for 5% of the group's PBT**
· Parent Bank	7,689	1%	46%	
· MCredit	762	45%	31%	
· MBS	341	89%	48%	

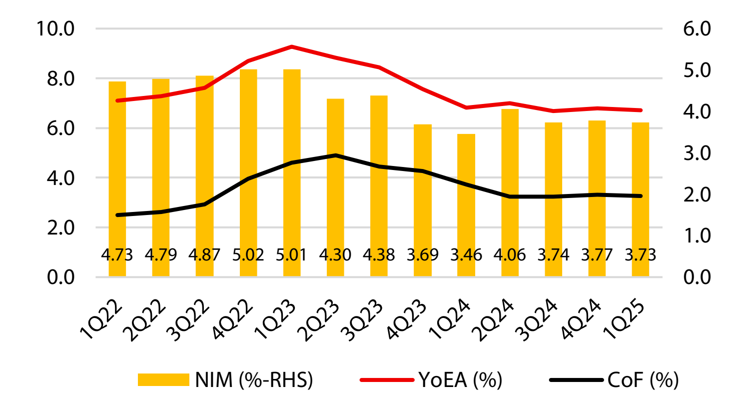
Source: MBB, RongViet Securities

Figure 1: Credit Growth at Parent Bank Improved Compared to 2024



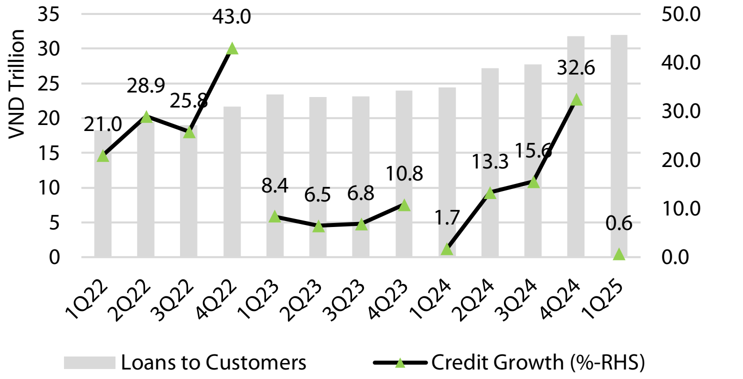
Source: MBB, RongViet Securities

Figure 2: Parent Bank NIM Remained Stable Over the Last Three Quarters



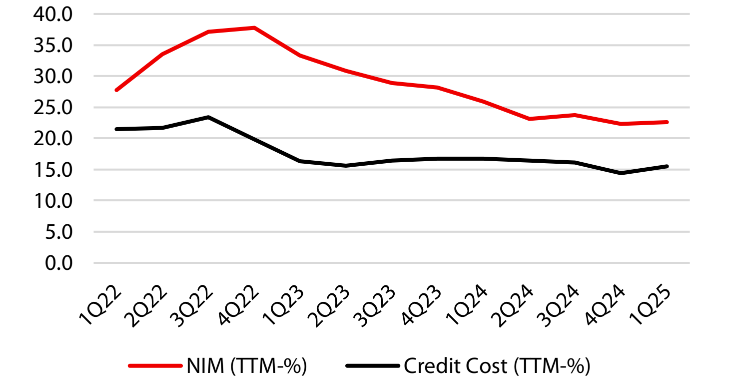
Source: MBB, RongViet Securities

Figure 3: MCredit Credit Growth Started Relatively Slowly in 1Q25 Compared to the Previous Two Years



Source: MBB, RongViet Securities

Figure 4: MCredit's Estimated NIM Began Declining from Late 2022 and is Now Stable Around 23%, Sufficient to Cover Credit Costs of Approximately 16%



Source: MBB, RongViet Securities

Table 2: Key Performance Indicators

Indicator	1Q25	4Q24	1Q24
Consolidated credit growth (%)	2.3	24.3	0.2
· Bank only	2.3	24.3	0.2
· MCredit	0.6	32.6	1.7
· MBS	-7.0	23.2	-2.3
Consolidated mobilization growth (%)	3.1	21.5	-4.7
· Bank only	3.1	20.7	-4.7
Consolidated NIM (TTM-%)	4.19	4.24	4.04
· Bank only	3.73	3.77	3.46
· MCredit	21.13	21.43	24.60
CASA (%)	35.9	39.3	36.6
· Bank only	36.1	39.5	36.7
Consolidated YoEA (Q-%)	7.09	7.09	7.35
· Bank only	6.70	6.80	6.82
Consolidated CoF (Q-%)	3.24	3.18	3.72
· Bank only	3.25	3.30	3.72
Consolidated CIR (TTM-%)	25.8	31.7	29.2
· Bank only	23.8	29.6	26.7
ROAE (%)	22.9	22.1	22.7

*Source: MBB, MBS, RongViet Securities * Margin lending and Corp bond investments*

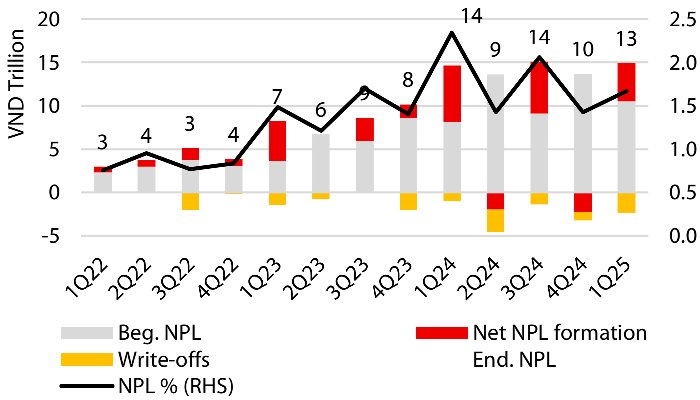
Table 3: Credit Portfolio by Customer Segment

Unit: VND bn	1Q25	YTD%	Weight
Parent Bank	**784**	**2.3%**	**100%**
Retail	316	3.4%	40%
Corp loans	438	2.1%	56%
Corp bonds	29	-4.5%	4%
Consolidated basis	**829**	**2.2%**	**100%**
Parent bank	784	2.3%	95%
MCredit	32	0.6%	4%
MBS*	12	-7.0%	1%

NPLs Rise Again but Remain Below Peak Levels

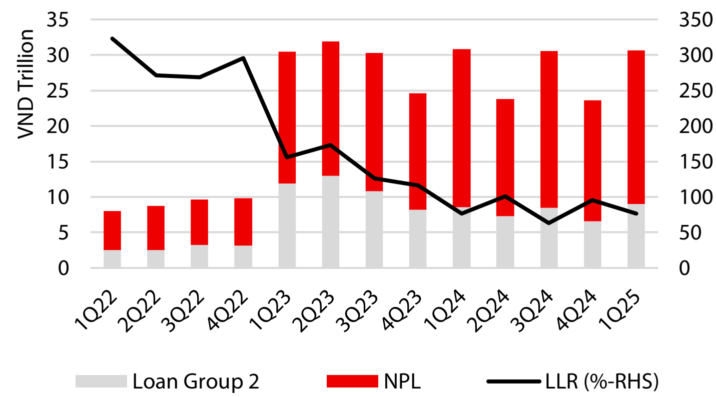
At the parent bank, the NPL ratio increased to 1.67% from 1.43% at the end of 2024. In 1Q25, the parent bank wrote off over VND2.3 trillion in bad debts (XLRR), resulting in a net NPL formation before write-offs of VND4.4 trillion, equivalent to 0.6% of average loan balances, exceeding the credit cost ratio of 0.4%. This led to a decline in the loan loss reserve (LLR) ratio to 76% from 93% at the end of 2024. New NPLs primarily originated from individual customers, impacted by CIC data (particularly for corporate clients in the export-import sector affected by reciprocal tariff events in early April) and restructured loans under Circular 02 that were no longer retained in their original classification. The estimated restructured loan balance at the end of 2024 was approximately VND5 trillion. Group 2 loans rose by VND2.5 trillion (+38% QoQ) to VND9.0 trillion. The overall scale of NPLs and Group 2 loans at MBB has shown significant volatility from quarter to quarter since 3Q24, likely due to substantial CIC impacts. However, the total substandard debt in 1Q25 remains below the peak recorded in 2Q23.

Figure 5: Net NPL Formation at Parent Bank Has Been Volatile Over the Last Five Quarters, Largely Due to CIC Impacts



Source: MBB, RongViet Securities

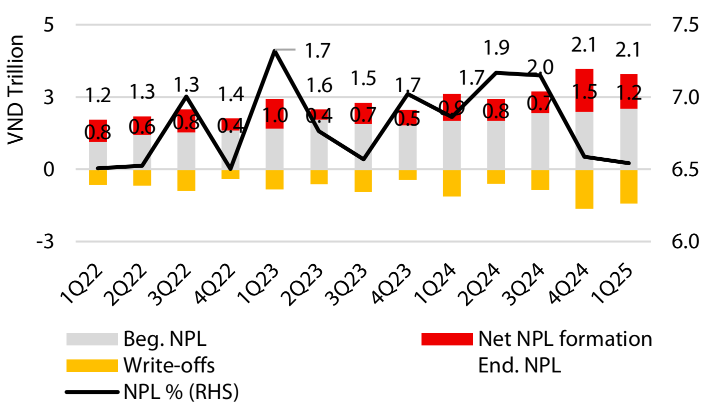
Figure 6: Total Scale of Group 2 Loans and NPLs Has Not Exceeded the Peak in 2Q23



Source: MBB, RongViet Securities

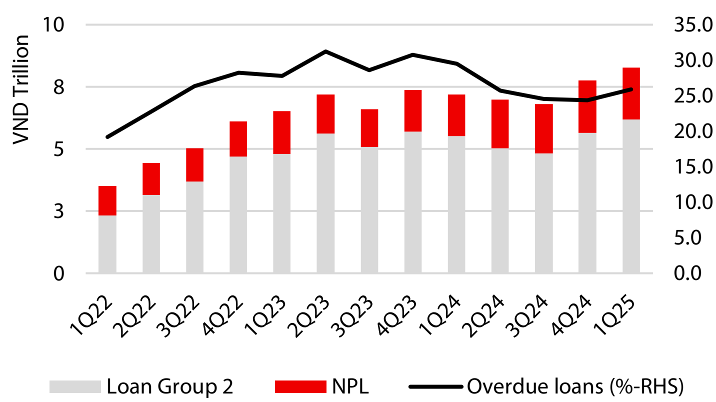
At MCredit, we estimate the net NPL formation rate decreased from 5.0% in 4Q24 to 3.7% in 1Q25. As the scale of write-offs matched the net NPL formation, the NPL balance remained stable QoQ, with the NPL ratio declining to approximately 6.5%. This estimated NPL ratio is healthier than those of two other consumer finance companies we track, HD Saison (7.4%) and FE Credit (20%), and aligns with MCredit's historical NPL range (6.0%–7.9%). However, we note that Group 2 loans are trending upward, potentially exerting pressure on the NPL scale in the short term.

Figure 7: Net NPL Formation at MCredit Decreased Slightly Compared to the Previous Quarter



Source: MBB, RongViet Securities

Figure 8: Estimated Overdue Loan Scale at MCredit Rose Again in the Last Two Quarters, Mainly Driven by Group 2 Loan Trends



Source: MBB, RongViet Securities

Outlook

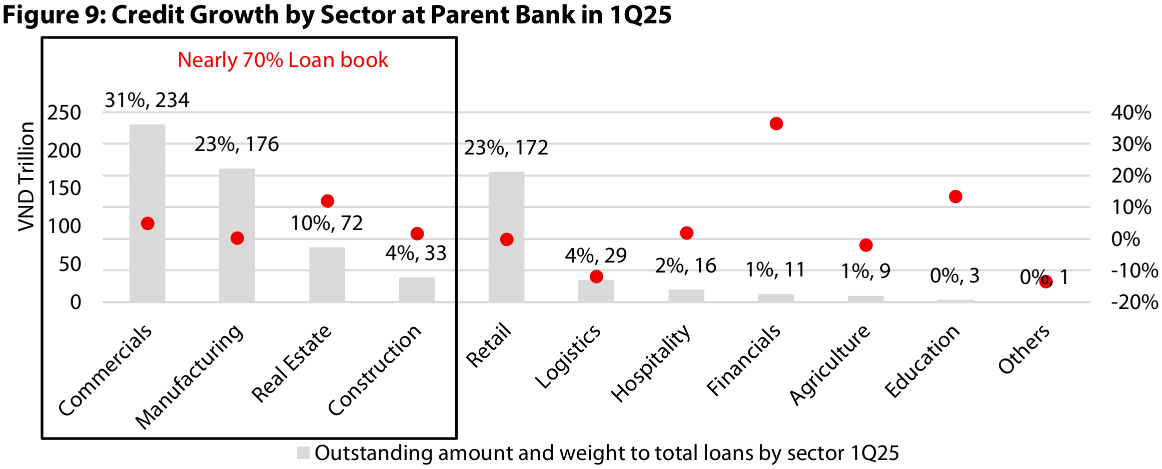
Continued Strong Credit Growth Post-Mandatory Transfer, Supported by Low Funding Costs and Robust Digital Platform

We project MBB to achieve high credit growth of 26% in 2025F and 25% in 2026F. Following the mandatory transfer of Ocean Bank (now MBV), MBB was granted an initial credit growth quota of 16.0% for 2025, with expectations of further quota expansion in the second half of 2025. This growth rate surpasses 2024's 24.3%, supported by the State Bank of Vietnam's (SBV) accommodative monetary policy, which is aimed at achieving a system-wide credit growth target of 16%, in order to support the government's 8% GDP growth goal. Since early 2025, the SBV has increased liquidity provision through actions such as increased purchases of certificates of deposit in the open market and expanded bidding for State Treasury deposits at state-owned banks (approximately VND470 trillion in June 2025). The SBV has also provided recapitalization funding to banks participating in mandatory transfers (estimated at VND140 trillion). Additionally, the impact of US reciprocal tariffs on MBB is expected to be minimals, as export-oriented clients (both FDI and domestic) account for only about 0.6% of total loan balances.

By customer segment, MBB will allocate at least 50% of credit to retail, followed by SMEs and large enterprises. We project credit growth for individual and corporate clients at 26% and 30% respectively in 2025, compared to 20% and 31% respectively in 2024.

- **Individual Customers**: We commend MBB's diverse, flexible, and attractive retail product portfolio. For example, in real estate lending, MBB caters to various borrowing purposes. The "Dreamhome" product for young borrowers (aged 23–40) purchasing land or project-based apartments offers a five-year principal grace period or requires only 15% principal repayment in the first ten years, with competitive interest rates compared to other joint-stock commercial banks. The "House Swap Loan" allows for flexible repayment from the proceeds of selling existing properties, with a 24-month principal grace period. MBB also supports loans for tax payments related to converting agricultural land to residential use. For household businesses, approvals are swift, with disbursements available directly via the MBBank app, complemented by online debt monitoring tools.
- **Corporate Customers**: We expect supply chain financing solutions and a focus on large clients in MBB's six priority sectors to drive credit growth. These sectors include: (1) industrial production, agriculture, and consumer goods; (2) industrial park infrastructure; (3) logistics; (4) public investment project construction; (5) power generation; and (6) retail consumption (distribution chains and commercial ecosystems). Thus, key sectors such as commerce, manufacturing, real estate business, and construction continue to play a significant role in MBB's credit portfolio.

Figure 9: Credit Growth by Sector at Parent Bank in 1Q25



Source: MBB, RongViet Securities

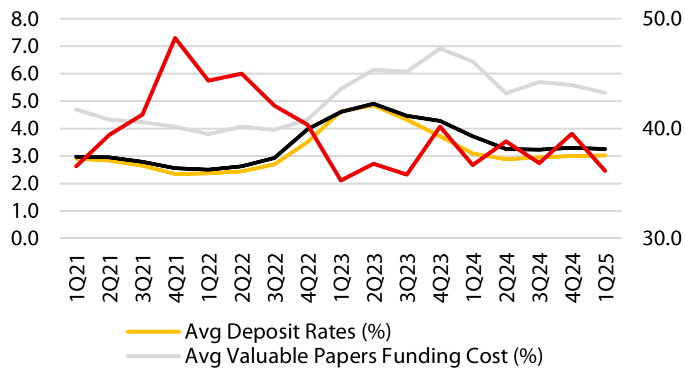
Competitive Funding Cost Advantage Facilitates Loan Portfolio Expansion

In the current competitive environment, where banks receive high credit growth quotas early in the year, attractive lending rates are critical for credit expansion and market share gains. MBB's low funding costs, driven by a high CASA ratio supported by a robust digital platform and a large, diverse customer ecosystem (including institutions, large enterprises, and individuals, particularly in the military sector), enable it to compete effectively on interest rates against other joint-stock commercial banks to achieve scale growth targets.

For 2025, we expect MBB's average lending rate to decrease by approximately 20 bps YoY to 7.6% to maintain competitiveness, while funding costs rise by about 5 bps YoY, mitigated by the high CASA ratio, which reduces the impact of a projected 20 bps increase in term deposit rates. This forecast excludes potential benefits from MBB's participation in State Treasury deposit bidding in 2025, following an increase in state-affiliated ownership above 50% through treasury stock repurchasing and private placement.

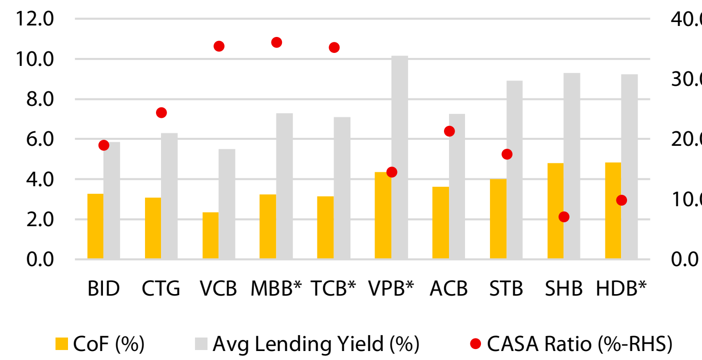
Consolidated NIM for 2025F is projected to decline by 7 bps to 4.02%, a smaller reduction than the average 20 bps decline among the banks we track, partly due to the low asset yield base in 2024 (affected by significant NPL increases in 1Q and 3Q 2024) and MBB's CASA advantage.

Figure 10: Reduced Interest Expenses on Certificates of Deposit Helped Stabilize Parent Bank Funding Costs at 3.25%–3.3% Over the Last Four Quarters, Despite a Slight Decline in CASA Ratio



Source: MBB, RongViet Securities

Figure 11: MBB Led the Market in CASA Ratio in 1Q25 and Offered Competitive Average Lending Rates Compared to Most Other Major Joint-Stock Commercial Banks



*Source: MBB, RongViet Securities *Parent Bank*

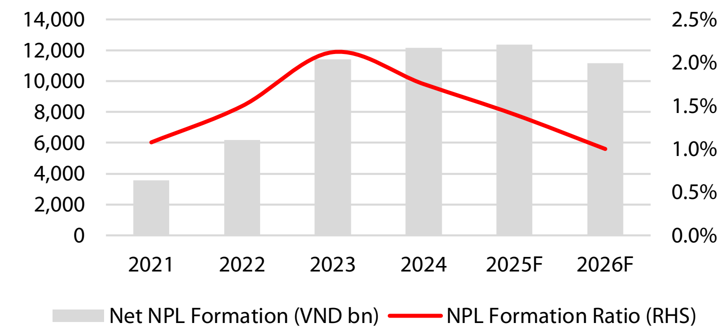
Robust Digital Platform Drives Customer Base Expansion

We highly value MBB's significant investment in its digital banking platform, aimed at offering fast and convenient online lending products. The loan approval process, from application to appraisal to disbursement, is fully automated and conducted on digital platforms (MBBank for individual customers and Biz MBBank for SME clients). For example, individual clients borrowing for business purposes (new or renewed loans) receive automated approvals via digital channels. For SME clients, MBB has implemented proactive credit line renewals and pre-approved unsecured overdraft limits for existing micro-SME clients, filtered through data-driven models. This platform enhances customer experience by providing rapid credit line approvals and ensuring continuous limit availability. We believe this pioneering digital platform will attract and shift customer ecosystems to MBB, supporting scale growth targets and reinforcing its competitive CASA advantage.

Maintaining Credit Costs to Strengthen Provisioning Buffers

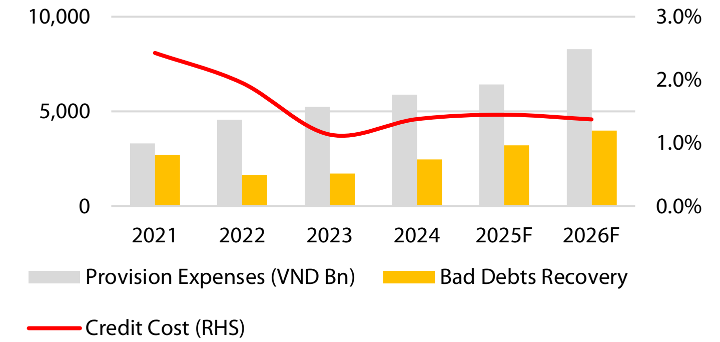
MBB aims to keep its NPL ratio below 1.7% in 2025, closely aligned with the 1Q25 consolidated NPL ratio of 1.84% and parent bank ratio of 1.67%, supported by: (1) economic recovery improving clients' financial capacity; and (2) resolution of legal issues for major projects funded by MBB (related to Novaland and Trung Nam clients). This reflects management's confidence in asset quality control. As such, we believe that MBB will need to bolster its provisioning buffers to enhance NPL management. The net credit cost ratio is projected to remain stable at 1.45% in 2025F and 1.37% in 2026F, compared to 1.38% in 2024.

Figure 12: Net NPL Formation Expected to Peak in 2025F



Source: MBB, RongViet Securities

Figure 13: Credit Cost Ratio Forecast to Remain Stable from 2024 to 2026F



Source: MBB, RongViet Securities

Forecasts

Table 4: 2025F/26F Forecasts

Đơn vị: Tỷ đồng	2024	2025F	2026F	25F/24 YoY %	26F/25F YoY %
NII	41,152	49,561	61,867	20%	25%
NFI	4,368	4,622	4,949	6%	7%
Other Incomes	9,893	9,089	10,475	-8%	15%
TOI	**55,413**	**63,272**	**77,291**	**14%**	**22%**
OPEX	-17,007	-18,877	-22,390	11%	19%
PPOP	38,406	44,395	54,901	16%	24%
Provisioning expenses	-9,577	-12,801	-15,333	34%	20%
PBT	**28,829**	**31,594**	**39,568**	**10%**	**25%**
NPAT-MI	**22,634**	**24,877**	**31,151**	**10%**	**25%**
Consolidated credit growth (%)	24.5	26.4	24.6		
NIM (%)	4.1	4.0	4.1		
CIR (%)	30.6	29.8	29.0		
NPL (%)	1.62	1.45	1.33		
NPL formation (%)	1.75	1.40	1.00		
Credit cost (%)	1.13	1.38	1.45		
LLR (%)	93	97	122		
ROE (%)	22.1	20.7	21.9		

Source: MBB, RongViet Securities

Valuation

We value MBB shares using a combination of the Residual Income (RI) method, to reflect long-term value, and the P/B method, to capture short-term value, with equal weighting. For the P/B approach, we apply a target P/B ratio of 1.3x to the average BVPS (50%/50% for 2025F/26F), consistent with MBB's current trailing P/B valuation. We derive a target price for MBB shares of **VND31,500**, equivalent to a projected P/B of 1.50x for 2025F and 1.25x for 2026F. Investors can refer to the sensitivity analysis of book value to make investment decisions aligned with their risk appetite for this stock. Based on the closing price on July 4th 2025, we recommend a **BUY** rating for **MBB**.

Table 5: Residual Income Method Assumptions

Residual Income Assumptions	Value	Valuation Summary	Unit: VND Bn
Cost of Equity	16.1%	Forecasted Period	5-year
Effective CIT Rate	20%	Opening Shareholders' Funds	117,060
5Y Risk-free Rate	2.6%	+ PV 5Y Residual Income	32,038
Equity Risk Premium	13.5%	+ PV Terminal Value	51,814
Long-term ROE	21.7%	Value of Shareholders' Funds	200,912
Beta	1.0	Number of Shares Outstaning (mn)	6,102
Terminal Growth	1.1%	**Value Per Share (VND)**	**32,924**

Source: RongViet Securities

Table 6: Sensitivity Analysis for Book Value per Share (VND)

		P/B						
		1.0	1.1	1.2	**1.3**	1.4	1.5	1.6
BVPS 2025	21,012	21,012	23,114	25,215	**27,316**	29,417	31,519	33,620
BVPS 2026	25,345	25,345	27,880	30,414	**32,949**	35,484	38,018	40,553

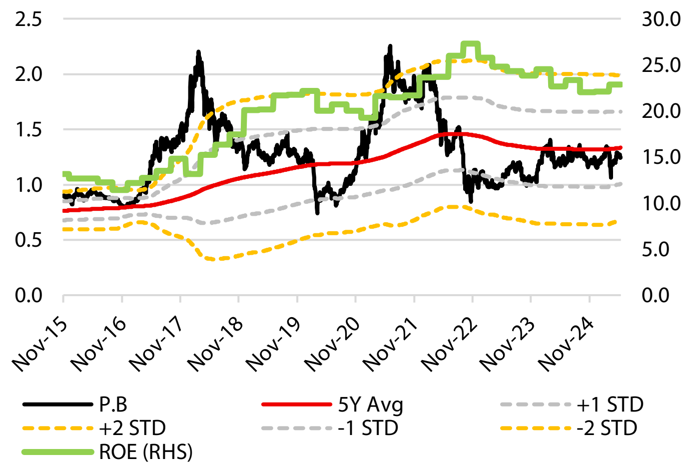
Source: RongViet Securities

Table 7: Valuation Summary

Methodology	Targer Price	Weight	Average
Residual Income	32,924	50%	16,462
P/B (1,3x BVPS 2025F/26F)	30,133	50%	15,066
Total		**100%**	**31,500**
Implied P/B 2025F			1.50
Implied P/B 2026F			1.25
Current market price			26,000
Cash dividend in 12M			300
Total Expected Return			**22%**

Source: RongViet Securities

Figure 14: Historical P/B Valuation of MBB



Source: Bloomberg, RongViet Securities

VND Bn

INCOME STATEMENT	FY2023A	FY2024A	FY2025F	FY2026F
Interest and Similar Income	69,143	69,062	84,499	106,332
Interest and Similar Expenses	-30,459	-27,910	-34,937	-44,465
Net Interest Income	**38,684**	**41,152**	**49,561**	**61,867**
Non-interest Income	8,622	14,261	13,711	15,424
Net fee and commission Income	4,085	4,368	4,622	4,949
Net gain/(loss) from foreign currency and gold dealing	1,210	2,000	2,265	2,991
Net gain/(loss) from trading of securities	542	1,756	1,149	1,149
Net gain/(loss) from disposal of investment securities	300	2,803	1,552	1,552
Net other income/expenses	2,428	3,281	4,071	4,729
Income from capital contribution	57	53	53	54
Total operating income	**47,306**	**55,413**	**63,272**	**77,291**
Operating expenses	-14,913	-17,007	-18,877	-22,390
Operating profit before provision	32,393	38,406	44,395	54,901
Provision expenses	**-6,087**	**-9,577**	**-12,801**	**-15,333**
Profit before tax	**26,306**	**28,829**	**31,594**	**39,568**
Corporate income tax	-5,252	-5,878	-6,369	-7,982
Attributable to parent company	**20,677**	**22,634**	**24,877**	**31,151**

%

FINANCIAL RATIO	FY2023A	FY2024A	FY2025F	FY2026F
Growth				
Customer loans	33.8	27.4	27.5	25.2
Customer deposit	27.9	25.8	26.6	27.1
Net interest income	7.4	6.4	20.4	24.8
Operating income	3.8	17.1	14.2	22.2
NPAT	18.3	9.5	9.9	25.2
Total Assets	29.7	19.5	23.1	22.0
Equity	21.5	21.0	14.0	20.1
Profitability				
NIM	4.8	4.1	4.0	4.1
CIR	31.5	30.7	29.8	29.0
ROAE	23.5	21.2	19.9	21.2
ROAA	2.5	2.2	2.0	2.0
Asset Quality				
NPL ratio	1.6	1.6	1.4	1.3
Bad debt coverage ratio	117.6	93.0	96.8	122.3
Equity-to-Asset ratio	10.2	10.4	9.6	9.5
Operating Safety Ratio				
Customer Loans-to-Total Assets ratio	68.5	74.7	76.3	77.4
LDR	78.2	82.5	84.1	85.5

VND Bn

BALANCE SHEET	FY2023A	FY2024A	FY2025F	FY2026F
Cash and precious metals	3,675	3,349	2,877	2,303
Balances with the SBV	66,322	29,825	54,247	91,931
Placements with and loans to other credit institutions	46,344	76,786	84,464	88,687
Trading securities, net	44,251	7,932	8,644	9,425
Derivatives and other financial assets	141	0	70	71
Loans and advances to customers, net	601,369	765,999	976,585	1,222,715
Investment securities	147,923	209,637	225,451	240,667
Investment in other entities and long-term investments	616	609	750	915
Fixed assets	4,854	5,430	6,686	8,156
Investment properties	240	234	234	234
Other assets	29,218	28,998	29,868	30,167
TOTAL ASSETS	**944,954**	**1,128,801**	**1,389,878**	**1,695,271**
Due to Gov and borrowings from SBV	9	8,156	8,972	9,869
Deposits and borrowings from other credit institutions	99,810	110,170	143,220	150,381
Deposits from customers	567,533	714,154	904,120	1,149,136
Convertible bonds/CDs and other valuable papers issued	126,463	128,964	144,440	169,139
Other liabilities	51,628	47,312	47,312	47,312
Total liabilities	**848,242**	**1,011,741**	**1,251,137**	**1,529,218**
Shareholder's equity	**139,947**	**147,275**	**160,845**	**178,676**
Capital	54,938	56,296	64,255	64,255
Reserves	12,194	14,997	18,078	21,935
Foreign currency difference reserve	46	138	138	138
Difference on assets revaluation	0	0	0	0
Retained Earnings	25,560	40,718	51,012	74,031
Minority interest	3,973	4,911	5,259	5,695
LIABILITIES AND SHAREHOLDER'S EQUITY	**944,954**	**1,128,801**	**1,389,878**	**1,695,271**

VND Bn

FOOTNOTES	FY2023A	FY2024A	FY2025F	FY2026F
Interest Income	**69,143**	**69,062**	**84,499**	**106,332**
From customers	53,081	54,446	67,462	86,331
From other Cis	1,123	1,942	2,541	3,308
From fixed-income investment	12,510	10,116	11,368	12,665
From guarantee	0	0	0	0
From other activities	2,428	2,557	3,127	4,028
Interest Expenses	**-30,459**	**-27,910**	**-34,937**	**-44,465**
To customers	-20,827	-18,432	-24,912	-31,741
To other Cis	-2,114	-1,989	-2,310	-2,677
To fixed-income investment	-6,949	-6,559	-6,811	-8,837
To other activities	-569	-929	-904	-1,211
Operating expenses	**-14,913**	**-17,007**	**-18,877**	**-22,390**
Provision expenses	**-6,087**	**-9,577**	**-12,801**	**-15,333**

RESULT UPDATE

This report is created for the purpose of providing investors with an insight into the discussed company that may assist them in the decision-making process. The report comprises analyses and projections that are based on the most up-to-date information with the objective that is to determine the reasonable value of the stock at the time such analyses are performed. Through this report. we strive to convey the complete assessment and opinions of the analyst relevant to the discussed company. To send us feedbacks and/or receive more information. investors may contact the assigned analyst or our client support department.

RATING GUIDANCE

Ratings	BUY	ACCUMULATE	REDUCE	SELL
Total Return including Dividends in 12-month horizon	>20%	5% to 20%	-20% to -5%	<-20%

ABOUT US

RongViet Securities Corporation (RongViet) was established in 2006. licensed to perform the complete range of securities services including brokerage. financial investment. underwriting. financial and investment advisory and securities depository. RongViet now has an operating network that spreads across the country. Our major shareholders. also our strategic partners. are reputable institutions. i.e Eximbank. Viet Dragon Fund Management. etc... Along with a team of the professional and dynamic staffs. RongViet has the man power as well as the financial capacity to bring our clients the most suitable and efficient products and services. Especially. RongViet was one of the very first securities firms to pay the adequate attention to the development of a team of analysts and the provision of useful research report to investors.

The **Analysis and Investment Advisory Department** of RongViet Securities provides research reports on the macro-economy. securities market and investment strategy along with industry and company reports and daily and weekly market reviews.

RESEARCH CENTER

Lam Nguyen
Head of Research
lam.ntp@vdsc.com.vn
+ 84 28 6299 2006 (1313)

Tung Do
Deputy Head of Research
tung.dt@vdsc.com.vn
+ 84 28 6299 2006 (1521)
- Banking

Hung Le
Head of Market Strategy
hung.ltq@vdsc.com.vn
+ 84 28 6299 2006 (1530)
- Market Strategy
- Macroeconomics

Lam Do
Manager
lam.dt@vdsc.com.vn
+ 84 28 6299 2006 (1524)
- Real Estate
- Construction Materials
- Industrial RE

Ha My Tran
Senior Consultant
my.tth@vdsc.com.vn
+ 84 28 6299 2006
- Macroeconomics

Luan Pham
Analyst
luan.ph@vdsc.com.vn
+ 84 28 6299 2006 (1526)
- Retail

Toan Vo
Analyst
toan.vnv@vdsc.com.vn
+ 84 28 6299 2006 (1530)
- Macroeconomics

Quan Cao
Analyst
quan.cn@vdsc.com.vn
+ 84 28 6299 2006 (2223)
- Sea ports
- Aviation
- Textiles

Hien Le
Analyst
hien.ln@vdsc.com.vn
+ 84 28 6299 2006 (1524)
- Fishery
- Fertilizer

Hung Nguyen
Analyst
hung.nb@vdsc.com.vn
+ 84 28 6299 2006 (1526)
- Retail
- Automotive & Spare parts
- Consumer

Duong Tran
Analyst
duong.th@vdsc.com.vn
+ 84 28 6299 2006
- Construction Materials

Giao Nguyen
Analyst
giao.ntq@vdsc.com.vn
+ 84 28 6299 2006 (1530)
- Real Estate
- Industrial RE

Trang To
Analyst
trang.th@vdsc.com.vn
+ 84 28 6299 2006
- Banking

Huong Le
Analyst
huong.lh@vdsc.com.vn
+ 84 28 6299 2006 (1524)
- Oil & Gas

Chinh Nguyen
Analyst
chinh1.nd@vdsc.com.vn
+ 84 28 6299 2006 (1530)
- Utilities

Lan Anh Tran
Analyst
anh.tnl@vdsc.com.vn
+ 84 28 6299 2006
- Retail

Ha Tran
Assistant
ha.ttn@vdsc.com.vn
+ 84 28 6299 2006 (1526)

Thao Phan
Assistant
thao.ptp@vdsc.com.vn
+ 84 28 6299 2006 (1526)

DISCLAIMERS

This report is prepared in order to provide information and analysis to clients of Rong Viet Securities only. It is and should not be construed as an offer to sell or a solicitation of an offer to purchase any securities. No consideration has been given to the investment objectives, financial situation or particular needs of any specific. The readers should be aware that Rong Viet Securities may have a conflict of interest that can compromise the objectivity this research. This research is to be viewed by investors only as a source of reference when making investments. Investors are to take full responsibility of their own decisions. VDSC shall not be liable for any loss, damages, cost or expense incurring or arising from the use or reliance, either full or partial, of the information in this publication.

The opinions expressed in this research report reflect only the analyst's personal views of the subject securities or matters; and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or opinions expressed in the report.

The information herein is compiled by or arrived at Rong Viet Securities from sources believed to be reliable. We, however, do not guarantee its accuracy or completeness. Opinions, estimations and projections expressed in this report are deemed valid up to the date of publication of this report and can be subject to change without notice.

IMPORTANT DISCLOSURES FOR U.S. PERSONS

This research report was prepared by Viet Dragon Securities Corp. ("VDSC"), a company authorized to engage in securities activities in Vietnam. VDSC is not a registered broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

Additional Disclosures

This research report is for distribution only under such circumstances as may be permitted by applicable law. This research report has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient, even if sent only to a single recipient. This research report is not guaranteed to be a complete statement or summary of any securities, markets, reports or developments referred to in this research report. Neither VDSC nor any of its directors, officers, employees or agents shall have any liability, however arising, for any error, inaccuracy or incompleteness of fact or opinion in this research report or lack of care in this research report's preparation or publication, or any losses or damages which may arise from the use of this research report.

VDSC may rely on information barriers, such as "Chinese Walls" to control the flow of information within the areas, units, divisions, groups, or affiliates of VDSC.

Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this research report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States.

The value of any investment or income from any securities or related financial instruments discussed in this research report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments.

Past performance is not necessarily a guide to future performance and no representation or warranty, express or implied, is made by VDSC with respect to future performance. Income from investments may fluctuate. The price or value of the investments to which this research report relates, either directly or indirectly, may fall or rise against the interest of investors. Any recommendation or opinion contained in this research report may become outdated as a consequence of changes in the environment in which the issuer of the securities under analysis operates, in addition to changes in the estimates and forecasts, assumptions and valuation methodology used herein.

No part of the content of this research report may be copied, forwarded or duplicated in any form or by any means without the prior.

RESEARCH DISCLOSURES

Third Party Research

This is third party research. It was prepared by Rong Viet Securities Corporation (Rong Viet), with headquarters in Ho Chi Minh City, Vietnam. Rong Viet is authorized to engage in securities activities according to its domestic legislation. This research is not a product of Tellimer Markets, Inc., a U.S. registered broker-dealer. Rong Viet has sole control over the contents of this research report. Tellimer Markets, Inc. does not exercise any control over the contents of, or the views expressed in, research reports prepared by Rong Viet.

Rong Viet is not registered as a broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution to "major U.S. institutional investors" and other "U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

Any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through Tellimer Markets, Inc., located at 575 Fifth Avenue, 27th Floor, New York, NY 10017. A representative of Tellimer Markets, Inc. is contactable on +1 (212) 551 3480. Under no circumstances should any U.S. recipient of this research report effect any transaction to buy or sell securities or related financial instruments through Rong Viet. Tellimer Markets, Inc. accepts responsibility for the contents of this research report, subject to the terms set out below, to the extent that it is delivered to a U.S. person other than a major U.S. institutional investor.

None of the materials provided in this report may be used, reproduced, or transmitted, in any form or by any means, electronic or mechanical, including recording or the use of any information storage and retrieval system, without written permission from.

Rong Viet is the employer of the research analyst(s) responsible for the content of this report and research analysts preparing this report are resident outside the U.S. and are not associated persons of any U.S. regulated broker-dealer. The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and may not be an associated person of Tellimer Markets, Inc. and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account.

Tellimer Markets, Inc. or its affiliates has not managed or co-managed a public offering of securities for the subject company in the past 12 months, has not received compensation for investment banking services from the subject company in the past 12 months, and does not expect to receive or intend to seek compensation for investment banking services from the subject company in the next three months. Tellimer Markets, Inc. has never owned any class of equity securities of the subject company. There are no other actual, or potential, material conflicts of interest of Tellimer Markets, Inc. at the time of the publication of this report. As of the publication of this report, Tellimer Markets, Inc. does not make a market in the subject securities.

About Tellimer

Tellimer is a registered trade mark of Exotix Partners LLP. Exotix Partners LLP and its subsidiaries ("Tellimer") provide specialist investment banking services to trading professionals in the wholesale markets. Tellimer draws together liquidity and matches buyers and sellers so that deals can be executed by its customers. Tellimer may at any time, hold a trading position in the securities and financial instruments discussed in this report. Tellimer has procedures in place to identify and manage any potential conflicts of interests that arise in connection with its research. A copy of Tellimer's conflict of interest policy is available at www.tellimer.com/regulatory-information.

Distribution

This report is not intended for distribution to the public and may not be reproduced, redistributed or published, in whole or in part, for any purpose without the written permission of Tellimer. Tellimer shall accept no liability whatsoever for the actions of third parties in this respect. This report is for distribution only under such circumstances as may be permitted by applicable law.

This report may not be used to create any financial instruments or products or any indices. Neither Tellimer, nor its members, directors, representatives, or employees accept any liability for any direct or consequential loss or damage arising out of the use of all or any part of the information herein.

United Kingdom: Distributed by Exotix Partners LLP only to Eligible Counterparties or Professional Clients (as defined in the FCA Handbook). The information herein does not apply to, and should not be relied upon by, Retail Clients (as defined in the FCA Handbook); neither the FCA's protection rules nor compensation scheme may be applied.

UAE: Distributed in the Dubai International Financial Centre by Exotix Partners LLP (Dubai) which is regulated by the Dubai Financial Services Authority ("DFSA"). Material is intended only for persons who meet the criteria for Professional Clients under the Rules of the DFSA and no other person should act upon it.

Other distribution: The distribution of this report in other jurisdictions may be restricted by law and persons into whose possession this document comes should inform themselves about, and observe, any such restriction.

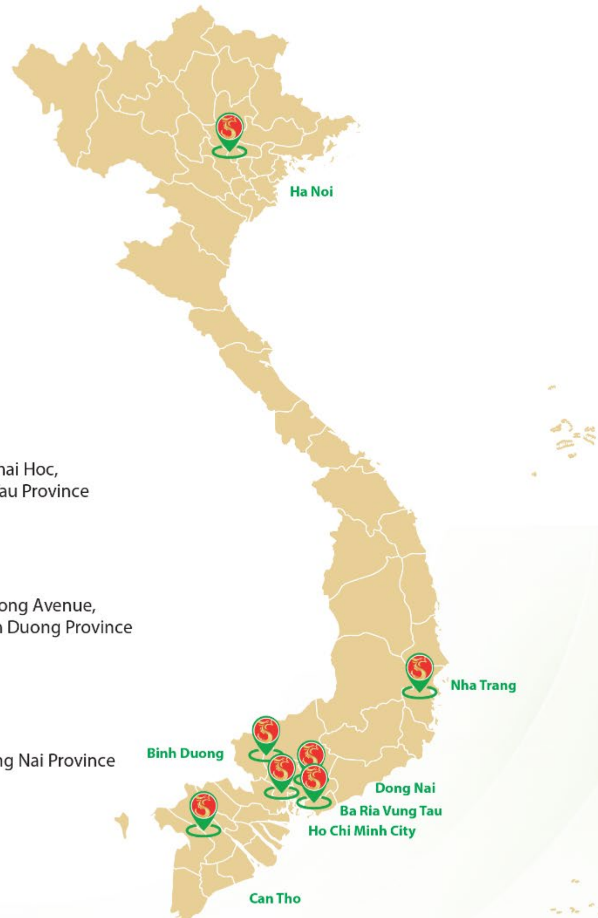
Disclaimers

Tellimer and/or its members, directors or employees may have interests, or long or short positions, and may at any time make purchases or sales as a principal or agent of the securities referred to herein. Tellimer may rely on information barriers, such as "Chinese Walls" to control the flow of information within the areas, units, divisions, groups of Tellimer.

Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States. The value of any investment or income from any securities or related financial instruments discussed in this report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments.

Frontier and Emerging Market laws and regulations governing investments in securities markets may not be sufficiently developed or may be subject to inconsistent or arbitrary interpretation or application. Frontier and Emerging Market securities are often not issued in physical form and registration of ownership may not be subject to a centralised system. Registration of ownership of certain types of securities may not be subject to standardised procedures and may even be effected on an ad hoc basis. The value of investments in Frontier and Emerging Market securities may also be affected by fluctuations in available currency rates and exchange control regulations. Not all of these or other risks associated with the relevant company, market or instrument which are the subject matter of the report are necessarily considered.

OPERATING NETWORK



HEADQUARTER IN HO CHI MINH CITY
Floors 1-8, Viet Dragon Tower, 141 Nguyen Du, Ben Thanh Ward, District 1, Ho Chi Minh City
T (+84) 28 6299 2006 E info@vdsc.com.vn
W www.vdsc.com.vn Tax code 0304734965

HANOI BRANCH
10th floor, Eurowindow Tower, 2 Ton That Tung,
Kim Lien Ward, Dong Da District, Hanoi
T (+84) 24 6288 2006
F (+84) 24 6288 2008

NHA TRANG BRANCH
7th floor, 76 Quang Trung, Loc Tho Ward,
Nha Trang City, Khanh Hoa
T (+84) 25 8382 0006
F (+84) 25 8382 0008

CAN THO BRANCH
8th floor, Sacombank Tower, 95-97-99, Vo Van Tan,
Tan An Ward, Ninh Kieu District, Can Tho City
T (+84) 29 2381 7578
F (+84) 29 2381 8387

VUNG TAU BRANCH
2nd floor, VCCI Building, 155 Nguyen Thai Hoc,
Ward 7, Vung Tau City, Ba Ria – Vung Tau Province
T (+84) 25 4777 2006

BINH DUONG BRANCH
3rd floor, Becamex Tower, 230 Binh Duong Avenue,
Phu Hoa Ward, Thu Dau Mot City, Binh Duong Province
T (+84) 27 4777 2006

DONG NAI BRANCH
8th floor, TTC Plaza, 53-55 Vo Thi Sau,
Quyet Thang Ward, Bien Hoa City, Dong Nai Province
T (+84) 25 1777 2006